



Heat Transfer Research Inc.

## Press Release

### HTRI Increases its Presence in India

College Station, Texas, USA - March 1, 2007

As of January 2007, 44 companies in India are part of the HTRI global consortium. The increase in members and the potential for significant further growth made apparent our need to strengthen the coordination of HTRI activities in this territory.

We are pleased to announce that effective immediately, Mr. Rajan Desai, based in Vadodara (Gujarat), will manage HTRI's activities in India. Most of our members in India already know Mr. Desai from his previous role on behalf of our representative Alpha Project Services Private Limited. As a result of working with HTRI users for the last three years, he brings a thorough understanding of customer needs and the Indian market, and is well prepared to serve in this role.

Our more direct presence in India supports previous member activities and will facilitate future growth. In the past two years, HTRI has held three meetings in India: two in Mumbai and one in New Delhi. Our next meeting will be in Chennai in December 2007. Communication Committee (CC)-India, established in 2002, has met four times in the past two years, and we expect more interest and participation as the number of members increases. In addition to the efforts by volunteers who serve as chair (Mr. D. K. Shukla, Essar Oil Limited) and vice chair (Mr. Raya Chockkalingam, GEA Energy System (India) Ltd.) of CC-India, we are also grateful for the involvement of Dr. Shubhangi Jaguste of Reliance Engineering Associates (P) Limited who serves on the HTRI Technical Committee.

This increased presence is the natural evolution of what began in 1999 with the appointment of Alpha Project Services Private Limited as our representative in India. We are very grateful for the support from Mr. A. R. Panchal (CMD, Alpha Project Services Private Limited) and all the staff who worked diligently on behalf of HTRI; they have been instrumental in our success of the past eight years. We intend to continue this expansion with a more dedicated presence. Although the agreement with Alpha Project Services Private Limited to act as our representative in India has ended, we look forward to ongoing interaction with them as one of HTRI's members and beneficiaries of our technology.

Our dedicated presence in the Asia-Pacific region, Europe, and now India helps us provide exceptional technical support and training, as well as rapidly and effectively respond to requests from both current and prospective members.

To obtain more information about our services in India, you may reach Mr. Rajan Desai at [RRD@HTRI.net](mailto:RRD@HTRI.net) or by phone at +91 (982) 514-7775. Other contact details can be found on the HTRI website.

#### **About HTRI**

Heat Transfer Research, Inc. (HTRI) is the global leader in process heat transfer and heat exchanger technology. Founded in 1962, our industrial research and development consortium serves the engineering needs of more than 650 corporate member sites. Our staff conducts application-oriented research on industrial-scale equipment at our state-of-the-art facility; we use these proprietary data to develop methods and software for the thermal design and analysis of heat exchangers and fired heaters. We provide technical support to all members and offer training, consulting, and contract

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services to both members and non-members. Our dedication to excellence assures customers of a distinct competitive advantage and a high level of operating confidence in equipment designed with HTRI technology. For more information about HTRI, visit our website at [www.HTRI.net](http://www.HTRI.net).

For additional information, contact

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